



Vacancy

Senior Fundraising Consultant - 4 Returns Partners, part of Commonland Group

Healthy landscapes and ecosystems are the basis of our life. They provide food, water, clean air, a stable climate, biodiversity, good health, security and happiness. However, one fourth of the world's land mass is seriously degraded from centuries of human activity. The good news is that this can be reversed. 4 Returns Partner's mission is to create an investable large-scale landscape restoration industry. Based on sustainable business models, delivering 4 returns: return of inspiration, return of natural capital, return of social capital and return of financial capital. We aim to restore large-scale degraded ecosystems worldwide, by actively involving investors, companies and entrepreneurs in landscape restoration. 4 Returns Partners is developing a growing number of international projects.

4 Returns Partners is an entrepreneurial, impact-driven limited liability company with a multidisciplinary team of project developers in the fields of landscape restoration and stakeholder engagement processes. 4 Returns Partner is part of the Commonland Group specializing in developing landscape restoration projects and concrete business cases using the 4 returns, 3 zones, 20 years methodology.

4 Returns Partners increasingly see a need to raise funds (i.e. grants or technical assistance money) from Development Finance Institutions (DFIs), governments and governmental agencies or family funds (hereinafter collectively referred to as "Donors") to finance the (pre-)development works for landscape restoration activities. For this reason, 4 Returns Partners is looking for a "*senior Fundraising Consultant*" who takes the lead in raising funds from various Donors including successful negotiation of financing documentation. The *senior Fundraising Consultant* will report directly to the managing directors of 4 Returns Partners.

This function offers a unique opportunity to apply entrepreneurial and technical skills in an emerging industry, focused to restoring highly degraded parts of the world in a holistic way.

Impact

As a senior Fundraising Consultant, you will raise substantial grants and technical assistance money from Donors mandated to finance landscape restoration & humanitarian aid projects in the Caribbean and Latin America. You are qualified to lead the fundraising process up to achieving financial close and are very familiar to lead and

work with multicultural and multi-disciplinary team members. You are results driven and able to think in and out-of-the-box to get results faster. You are able to tap into a large network of Donors and have solid understanding of the restoration & humanitarian aid sector. You are known to work in partnership and in a collaborative manner with Donors. You excel in “selling” a vision of restoration & humanitarian aid projects to attract funding from Donors. You connect easily with Donors and stakeholders associated with restoration & humanitarian aid projects have good communication skills, both orally and in writing.

We are looking for candidates with the following profile:

- Extensive experience in raising substantial funds (i.e. grants and technical assistance money) from Donors for restoration & humanitarian aid projects, particularly from Donors located in the USA and/or France.
- 5-10 years of working experience in fund raising and preferably having worked for at least 3-5 years within Donor organizations
- Experienced to operate within the Donor network and experienced in their current requirements
- Seasoned consultant with proven project management skills (in a team leader position)
- Proven track record in the preparation of fund raising strategies, fundraising plans and in writing compelling prospectus or funding applications
- Excellent partnership and collaboration skills
- Excellent writing skills and communication skills
- Financing documentation negotiation skills are preferred
- Excellent in English and French (oral and in writing)
- Able to travel overseas

4 Returns Partners offers a fair remuneration package in line with the level of this job and favors diversity in its organization. 4 Returns Partners is located in Amsterdam.

Interested? Please send your motivation letter and CV to the attention of Mr. Sammy Whenu, Finance and Operations Manager, at HR@commonland.com. Closing date for this vacancy is February 15, 2018.

If you have any questions or inquiries regarding this vacancy, please contact Jenneke Bijl-Segers at jenneke.bijl-segers@4returnspartners.com.